



CompassPoint Solutions Rebates Management

Ensure accurate rebates for entitled customers

About Us

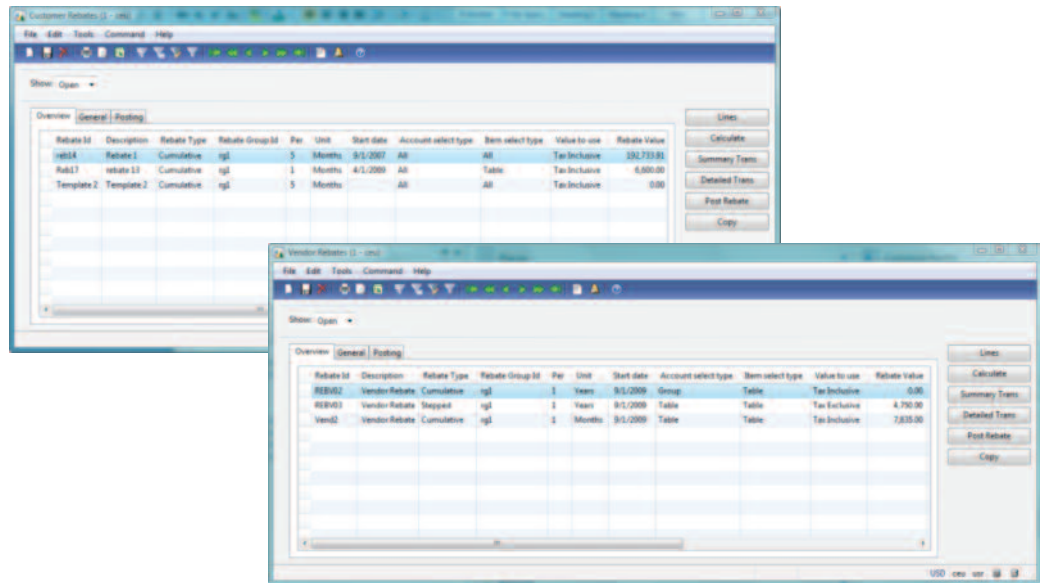
Green Beacon Solutions partners with clients to implement integrated financial, supply chain, sales automation, and marketing business solutions built on proven Microsoft technologies. Our unique combination of technology, people, and process quickly help identify and implement expert strategies that support our client's business objectives within the distribution, professional services, banking/banking services, and manufacturing industries.

Why Green Beacon?

Our technology and consulting expertise, combined with our success in solving customer issues, have resulted in our unmatched industry reputation. We have an outstanding track record developing, delivering, and integrating ERP, CRM BI and Marketing Automation technology solutions that deliver direct business benefits for our customers.

Accurate Rebates

Customer and vendor rebates and promotions are the number one controllable overhead in many manufacturing and distribution companies. Rebates Management for Microsoft Dynamics AX reduces the administrative overhead of customer/vendor rebate programs and ensures accurate rebates for entitled customers.



Flexible Rebate Schemes

Rebates can be set up to apply to a single customer/vendor and item, or to a combination of customers/vendors and items. Rebates can be based on a percentage, fixed, or value per unit purchased or sold. Plus rebates can be tracked on net or gross, with tax included or excluded. This flexibility allows you to tailor rebate programs to meet your needs. Rebate schemes can also be easily saved and used as a template for future rebate programs.

Rebate Grouping

Rebate grouping codes may be defined for items and customers / vendors. This enables the setting of rebates to be managed at a group level. It is also possible to define Rebate Group codes which enable an additional level for reporting.

Key Features

- Handles both customer and vendor rebates.
- Set up, track and record rebates on customer vendor(s) and item(s).
- Assign multiple rebate programs to customer vendor(s) and item(s).
- Assign time period for rebates.
- Print a credit note or invoice for the rebate amount.
- Post rebates to the ledger.
- Track rebates on net or gross purchases, with tax included or excluded.
- Copy rebate schemes to use as templates.
- Detailed rebate accrual reports to reconcile to General Ledger.
- Reports for sales/purchases, returns, collected & accrued rebates, and account balances.

Minimum Overhead

The tight integration with Microsoft Dynamics AX ensures that once the rebate calculations have been finalized an invoice or credit note can be printed and the rebate is posted into a standard Microsoft Dynamics AX journal. This drastically reduces the amount of un-reconciled claims and deductions and keeps your administrative overhead at a minimum.

Advanced Rebates

The optional Advanced Rebates module incorporates the standard rebates management and tightly integrates with Advanced "Credit" including "Credit Claims" management together with trade spending pricing and campaigns.

Maintain Microsoft Dynamics AX with Green Beacon's

SmoothSail Managed Services

- Dedicated support staff at our Newton, MA HQ
- On-demand and cost-effective management services for CRM and ERP applications
- Advisory services to increase business efficiency by improving system usage
- Support and maintenance services to reduce down-time and ensure productivity so that systems operate at high availability



- Established in 2001
- Headquartered in Boston, Massachusetts
- Offices in New York, Philadelphia, and Houston
- Specialists in Microsoft Dynamics Business Solutions
- ERP and CRM Consulting Services
- CompassPoint Solution Software Accelerators
- SmoothSail Support & Managed Services