



**GREEN BEACON
SOLUTIONS**



CompassPoint Solutions Freight Management

Makes planning deliveries easy

About Us

Green Beacon Solutions partners with clients to implement integrated financial, supply chain, sales automation, and marketing business solutions built on proven Microsoft technologies. Our unique combination of technology, people, and process quickly help identify and implement expert strategies that support our client's business objectives within the distribution, professional services, banking/banking services, and manufacturing industries.

Why Green Beacon?

Our technology and consulting expertise, combined with our success in solving customer issues, have resulted in our unmatched industry reputation. We have an outstanding track record developing, delivering, and integrating ERP, CRM BI and Marketing Automation technology solutions that deliver direct business benefits for our customers.

“CompassPoint Freight Management drastically optimized our daily transport planning.”

Why CompassPoint Freight Management?

CompassPoint Freight Management is the transport set up start page. All the sales orders are conveniently arranged to present an overview of the items which can be dispatched and orders which have to be held. Filters can be applied to the orders to make specific selections, so that all orders are funneled into a more specific group of similar deliveries. This could, for example, be all the articles that share the same delivery date or articles scheduled for delivery in the same region. The deliveries are grouped and, as CompassPoint Freight Management shows the volume and weight of each article, each vehicle can be efficiently loaded. Thanks to this efficient method there are fewer tasks to perform – saving valuable time and money. The risk of error is also reduced, as the need to search manually or switch between orders is eliminated.

What is CompassPoint Freight Management?

CompassPoint Freight Management creates an overview of all the articles that must be delivered based on the sales orders and the project requirements. Articles that qualify

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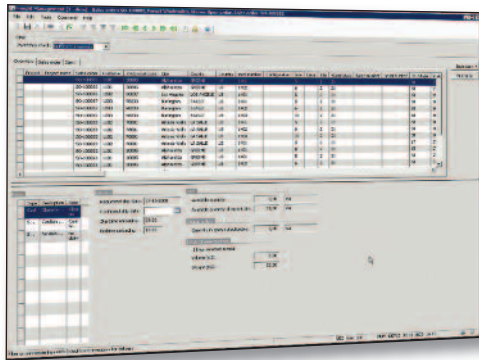
CompassPoint Solutions Freight Management

for delivery at a certain time can be filtered from this overview. The overview can also be used to plan future deliveries. The delivery date and the related shipment date are principally the main criteria when planning deliveries. Filtering is also possible based on geographic parameters, such as the region, province, postal code, etc. Another criterion is the type of transport used. The vehicle's maximum load determines how many articles can be selected for delivery. CompassPoint Freight Management shows the weight and volume of each article, allowing you to determine precisely what can be delivered, without having to switch and search. Once the delivery order is ready, the rest of the shipment process can be continued in Microsoft Dynamics AX. Simply and easily, as CompassPoint Freight Management is fully integrated in Microsoft Dynamics AX.

What are the advantages?

CompassPoint Freight Management offers the following advantages:

- Information is always up to date
- Transparent overview —all the information is available at a single glance
- Deliveries can be compiled quicker and more efficiently
- Saves time
- Reduced risk of errors



Maintain Microsoft Dynamics AX with Green Beacon's

SmoothSail Managed Services

- Dedicated support staff at our Newton, MA HQ
- On-demand and cost-effective management services for CRM and ERP applications
- Advisory services to increase business efficiency by improving system usage
- Support and maintenance services to reduce down-time and ensure productivity so that systems operate at high availability



- Established in 2001
- Headquartered in Boston, Massachusetts
- Offices in New York, Philadelphia, and Houston
- Specialists in Microsoft Dynamics Business Solutions
- ERP and CRM Consulting Services
- CompassPoint Solution Software Accelerators
- SmoothSail Support & Managed Services